



SUPPLEMENT/BID BULLETIN NO. 1

**Consulting Services for the Research on the Development
Of Nature-Based Tourism in the Philippines
(DOT-BAC REI No. 2021-022)**

This Supplemental/Bid Bulletin No. 1 is issued to all prospective bidders to clarify, modify and/or amend items in the Bidding Documents and Terms of Reference as discussed and agreed during the Virtual Pre-Bid Conference held on **06 September** for the aforementioned project. This shall form part of the Bidding Document.

I. Bidding Documents

| From (Old Provision) | To (New Provision) | | | | | | | | | | | | |
|--|-----------------------|--------------|--|----|--|-----|---|-----------|--------------|--|-----|---|-----|
| <p>Section III. Bid Data Sheet</p> <p>ITB Clause 14.1 Bids will be valid until 13 January 2022</p> <p>ITB Clause 15.2 The bid security will be valid until 13 January 2022</p> <p>ITB Clause 18. ... The deadline for submission of bids is on 16 September 2021 (until 09:00 a.m. only)</p> <p>ITB Clause 21.2. ... The date and opening of bids is 16 September 2021 at 10:00 a.m. The opening of Technical will be conducted through the video conference using the MS Teams/Google Meet platform on 16 September 2021 at 10:00 a.m. ...</p> <p>ITB Clause - 25.3 ... Passing Score: 70 points ... B. 1. <ul style="list-style-type: none"> • ... • ... • ... - 20 points </p> <p>ITB Clause 26.1. The opening of Financial Proposals shall be on 23 September 2021 at 10:00 a.m (tentative)...</p> <p>ITB Clause 53.5 (a)</p> <table border="1"> <thead> <tr> <th>Milestone</th> <th>% of Payment</th> </tr> </thead> <tbody> <tr> <td>Upon approval of survey methodology, sample size of respondents, and research design</td> <td align="center">30</td> </tr> <tr> <td>Upon submission and acceptance of the report on findings and recommendations for the Qualitative Phase and Desk Research Phase</td> <td align="center">30%</td> </tr> </tbody> </table> | Milestone | % of Payment | Upon approval of survey methodology, sample size of respondents, and research design | 30 | Upon submission and acceptance of the report on findings and recommendations for the Qualitative Phase and Desk Research Phase | 30% | <p>Section III. Bid Data Sheet</p> <p>ITB Clause 14.1 Bids will be valid until 18 January 2022</p> <p>ITB Clause 15.2 The bid security will be valid until 18 January 2022</p> <p>ITB Clause 18. ... The deadline for submission of bids is on 20 September 2021 (until 09:00 a.m. only)</p> <p>ITB Clause - 21.2. ... The date and opening of bids is 20 September 2021 at 10:00 a.m. The opening of Technical will be conducted through the video conference using the MS Teams/Google Meet platform on 20 September 2021 at 10:00 a.m. ...</p> <p>ITB Clause 25.3 ... Passing Score: 70 points ... B. 1. <ul style="list-style-type: none"> • ... • ... • ... - 10 points </p> <p>ITB Clause 26.1. The opening of Financial Proposals shall be on 27 September 2021 at 10:00 a.m (tentative)...</p> <p>ITB Clause 53.5 (a)</p> <table border="1"> <thead> <tr> <th>Milestone</th> <th>% of Payment</th> </tr> </thead> <tbody> <tr> <td>Upon approval of inception report</td> <td align="center">30%</td> </tr> <tr> <td>Upon submission and acceptance of Background of the Study and Situational Analysis</td> <td align="center">30%</td> </tr> </tbody> </table> | Milestone | % of Payment | Upon approval of inception report | 30% | Upon submission and acceptance of Background of the Study and Situational Analysis | 30% |
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| <p>Section VI. Terms of Reference</p> <p>VII. Scope of Works on Deliverables</p> <p>B.</p> <p>....</p> | <p>Section VI. Terms of Reference</p> <p>VII. Scope of Works on Deliverables</p> <p>B. (add)</p> <p>j. Submission of hard and soft copies of the data and report (printed and flash drive/external hard drive)</p> | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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II. Clarifications

| Queries/Clarifications | Answer |
|---|--|
| <p>The Following are the queries/ clarifications asked by the shortlisted bidders during the Pre-Bid Conference and sent thru electronic mail :</p> <ol style="list-style-type: none"> 1. Will the DOT provide a list of possible respondents? 2. What is the survey/research sample size, i.e., 180 times 5? 3. Will the DOT provide the list of respondents before the submission of bids? 4. May we request a copy of the powerpoint presentation. 5. Is there a preparatory work done by end-user as the NTDP was mentioned in the TOR. 6. Is there a specific study on adventure tourism? 7. Can we include other activities such as scuba diving? 8. Can we propose our own schedule of deployment? 9. Can the listed consultants submitted during Part I (of the Bidding process) be substituted or replaced/add members to the team? 10. Do we need to submit hard copies of the report? 11. Can we propose a different set of milestones that will be reflected to the proposed methodology? 12. Is there any time-stop mechanism? | <ol style="list-style-type: none"> 1. Yes. 2. The sample size will be divided to the corresponding activities and respondents, please refer to the new/revised TOR; and as stated in this Bid Bulletin. 3. Yes. 4. Yes. The powerpoint presentation is one of the annexes to this Bid Bulletin. 5. Yes. The Project officer/End-User provided relevant data that they have gathered for the research/study. 6. To date, the DOT doesn't have an existing study on adventure tourism. 7. No. There is a separate team handling dive tourism and they are conducting their own research. Regarding other activities, the inclusion of soft adventure activities (i.e., bird watching, forest bathing) is preferable. But it would be best to focus on the four (4) mentioned activities in the TOR. 8. Please refer to the new sets of deliverables. 9. As per Section 33.3 of the IRR of the R.A. 9184, "there should no replacement of key personnel before the awarding of contract except for justifiable reasons, as may be determined by the BAC...." 10. Yes. The end-user included in the new/revised TOR. 11. Please refer to the new schedule of milestones. 12. The project should comply to the stated duration in the terms of reference. |

The following documents are attached to this Bid Bulletin:

- Pre-Bid Conference presentation
- 2017-2019 Data on Regional Travelers
- 2017-2019 Visitors Arrivals
- 2019 Tourism Industry Report
- NTDP 2016-2022
- 2020 Philippine Travel Survey Report

- 2019 Market and Destination Demand
- 2019 Products and Destination Matching
- Database of Nature-Based Tourism Stakeholders/Suppliers

All unnamed portions of the Bidding Documents and related documents shall remain in effect and the same.

For the guidance and information of all concerned.


OIC-USEC. REYNALDO L. CHING 
Chairperson, Bids and Awards Committee
Department of Tourism

13 September 2021